

The Busiest Spot In Washington

Is the Man's Store. We're right in the midst of our

Great Midwinter Reduction Sale of Suits and Overcoats

This is the one great important clothing sale of Washington, and you don't want to miss the greatest clothing bargains of the year. Get in to-day.

\$15 Suits and Overcoats	\$11.25
\$20 Suits and Overcoats	\$14.25
\$25 Suits and Overcoats	\$17.25
\$35 Suits and Overcoats	\$23.25

Every Suit, every Overcoat bearing the M. S. M. label—a Man's Store production—guaranteed by

"Money's Worth or Money Back"

D. J. KAUFMAN

The Man's Store. 1005-7 Pa. Ave.

HOLMES' PUMPKIN PIES

Are made as carefully as you'd make your own. Let us send you one to-day for a trial.

Holmes' Bakery.

107 F St. N. W.
Phone Main 437.

H. K. FULTON

Established 1876.

314 9th St. N. W.

Money to Loan

Watches, Diamonds, and Jewelry.
BARGAINS AT RETAIL.

All Leading Brands of Creamery Butter

Are handled by this old-established house. Sharples' "Cow-Leaf Clover," Meridale, &c.
E. J. Diamond Brand, Fancy Elgin Creamery, Pure and delicious, per lb. 35c

James F. Oyster 9th and Pa. Ave.
Principal Markets. Phone Main 432.

Compliments of the Season.
Wishing You a Happy, Prosperous New Year. **D. R. STANSBURY.**

DOES YOUR Roof Leak?

REG. U. S. PAT. OFF.
Ask us or
Phone M. 120.
1304-6 New York ave. nw.

SHOOMAKER PENN. RYE

Ten years old. \$1.25. Order by phone.
also TENNESSEE, \$1.00 Bottle.
The Shoemaker Co.
1331 E Street N. W.
Established 1850. Phone Main 1150.

To start the New Year right,
Resolve, in this holiday season,
By using Electric Light.
Remember, "there's a reason."

CAREFUL HOUSEWIVES CHOOSE COKE

In preference to all other fuel for cooking. It gives best results and costs very little. We supply coke at these prices:

25 Bushels Large Coke, delivered	\$2.50
25 Bushels Large Coke, delivered	\$2.75
25 Bushels Large Coke, delivered	\$3.00
25 Bushels Large Coke, delivered	\$3.25
25 Bushels Large Coke, delivered	\$3.50
25 Bushels Large Coke, delivered	\$3.75

WASHINGTON GASLIGHT CO.
43 TENTH STREET NW.

Imitation celluloid collars made of goat's milk are used in Paris.

HEAD OF BOY SCOUTS CONFERES WITH TAFT

Brigade in This City Sought
by Thompson-Seton.

ADDRESSES Y. M. C. A. BOYS

Selection of James E. West, of This City, to Be General Executive Secretary Announced by Chief of Organization—Urges Leaders to Take Own Initiative in Interesting Talk.

Ernest Thompson-Seton, chief scout of the Boy Scouts of America, conferred with President Taft yesterday concerning the national meeting of the Scouts in Washington February 14 next. President Taft is the honorary president of the organization, and has always shown strong sympathy with the work the boys are doing all over the country.

Mr. Thompson-Seton explained to President Taft the necessity of creating a stronger organization, and also of completing the work done in the National Capital.

A meeting will be called for the organization of a central body of Boy Scouts in Washington at about the same time the national meeting is held. A committee is already working on this and will be ready to make its final report at that time.

Addressing Y. M. C. A. Boys.
Mr. Thompson-Seton addressed about a hundred Boy Scouts yesterday afternoon at the boys' department of Y. M. C. A., and took occasion to announce that James E. West, of this city, has been chosen by the national executive committee to be the general executive secretary for the Boy Scouts of America.

Mr. West said yesterday that he would accept this position for about six months, or until he could make arrangements to stay with the association permanently.

Mr. Thompson-Seton explained to the boys the real purpose of the movement, its high ideals of developing manhood and character building.

As chief scout of the movement, he gave an entertaining talk about his own experience with the scouts, and urged upon the leaders among the scouts the necessity of their managing their own commands, planning the work and carrying out their programs on their "own hook."

Regarding initiations into the commands, Mr. Thompson-Seton declared that it was the purpose of the National Council to get rid of all harmful, dangerous initiations, but encouraged any initiation which had as its sole purpose amusement and practical jokes without any injurious results.

In conclusion, he said that the real purpose of the Boy Scouts of America was along educational lines, in those things which schools fail to bring out, especially in boys between the ages of fourteen and eighteen years.

That the movement has been a success in America, he said, is evidenced by its list of 200,000 members and its list of officers and organizers.

ABE MARTIN SAYS:



Th' worst thing 'bout a new baby is it's mother's singin'.
Mrs. Tipton Bud had just run off a big lot o' buckwheat cakes this mornin' when a relative dropped in an' she had t' git out a extra edition.

FORTUNE LEFT TO LUNATIC

Will of James A. Healy Names
Brother Heir to \$200,000.

Administrators Ask that Committee
Be Appointed to Take Charge
of Extensive Estate.

Justice Gould yesterday appointed Edward P. Schwartz and Patrick J. Walsh administrators of the estate of James A. Healy, druggist, at Third street and Massachusetts avenue, who died a few days ago. The bond of the administrators was fixed at \$150,000. The only heir to the estate, which is valued at \$200,000, is Frank Healy, who has been an inmate of the Government Hospital for the Insane for the last seventeen years.

The court was advised by Mr. Walsh that Frank Healy is incompetent to manage the estate, which falls to him by his brother's death.

Dr. Healy left real estate valued at \$75,000, and among the personal estate is mentioned cash on deposit in banks exceeding \$50,000. There are government bonds in the sum of \$25,000, Capital Traction bonds, \$3,500, and other stocks and bonds.

A petition was filed by the administrators, asking for the appointment of a committee to take charge of the extensive estate to which Frank Healy has fallen heir. Chief Justice Claiborne issued a rule on Healy and the superintendent of the asylum to show cause January 3 why a committee should not be appointed.

At his death, Dr. Healy owned twenty-eight houses, principally in the section near his place of business. At the death of Frank Healy, the estate will go to his sons, who are the nearest relatives of the druggist.

CHILDREN GIVE FESTIVAL

Exercises Held in Methodist Chapel
at McKendree, Md.

The Methodist Episcopal Church of McKendree, Md., held its Christmas entertainment Tuesday night in the chapel. The exercises were crowded with parents and friends of the children. Rev. George C. Bennett, the pastor, had charge of the program, assisted by Miss Gertrude Crandall and Miss Janie Sherbert. The following participated in the exercises:

Elmer Turner, Marion Smith, Elmer Atkinson, Bessie Ireland, Myra Sherbert, Mary Sears, James Johnson, Eleanor Prout, George Dove, Katherine Mangum, Viola Howard, Annie Crandall, Willie Riley, Annabelle Turner, Fernie Dove, Florence Dove, Myrtle Phipps, Tillson Sherbert, Margaret Sherbert, Eldridge Sherbert, Virgil Turner, Annie Crandall, Ruth Sears, Henry Howard, Alice Turner, and Nellie Mangum.

RECEIVE ESSAY PRIZES.

Gold and Silver Watches Awarded Pupils by Saks and Company.

Prizes for the best Greater Washington essays were awarded yesterday at Saks and Company. Mr. Isaac Saks distributed the prizes and read several of the essays that were submitted by pupils of the public schools. The prize winners were:

Gold watches—Julian Cooper, 818 Twenty-first street; Stanley E. Smith, 136 Sixteenth street; William Baldwin Hardy, Jr., 119 Fifth street; Jerome Goldsmith, 1222 Seventh street; Martin Stewart, 125 Moppe street; Spencer Burrows, 1501 Pennsylvania avenue southeast; Watson Davis, 303 Eleventh street southeast; Margaret Hill, 1413 Q street; Russell Tappan, 103 F street; Alice Quaid, 1433 V street; Byron F. Ewers, the Iowa.

CHRISTMAS EXERCISES HELD.

Whitney Avenue Church Gives Sunday School Entertainment.

The annual entertainment of Whitney Avenue Christian Church was held Tuesday evening in Kimmell Memorial Hall. The little ones all did well in their parts and much praise was given them.

James L. Wilmett, superintendent of the Sunday school, and Enoch M. Gault, right, the secretary, were in charge of the program.

Rev. W. F. Smith, the pastor, presented to Mr. Wilmett a beautiful reading lamp. Presents were also given to Mrs. E. C. Finney, organist; Mrs. C. B. Lewis, president of the Ladies' Aid Society, and Mr. Basil Ringgold.

Rites for Capt. George W. Bell.

The funeral of Capt. George W. Bell will be held at 2 o'clock this afternoon from his residence, 1903 Eighth street northwest. Rev. Frank T. Benson and Rev. R. E. D. Stone will officiate. Burial will be in Oak Hill Cemetery.

LOCAL MENTION.

EXCURSIONS TO-DAY.

Norfolk and Washington Steamboat Company's steamers from foot of Seventh street to Old Point Comfort and Norfolk daily at 4:30 p. m.

Steamer Charles Macalester for Mount Vernon leaves Seventh street wharf at 10 a. m. and 1:15 p. m.

Cars from Fifteenth street and New York avenue every quarter hour for Zoo Park, Chevy Chase, and Kensington.

Washington, Baltimore and Annapolis Electric Railway operates sixty-three limited trains each day between Washington and Baltimore, leaving Fifteenth st. and New York ave. on the hour and half hour. Also, hourly trains to Colonial Annapolis and the

A Resolution for Every Housewife.

Decide that you'll have better bread for your table. Order Jno. G. Meinberg's.

Insure with James Lee Ross, Gen. Agt. Home Life Ins. Co. of N. Y. Call Main 1277 for appointment.

ADVERTISING TALKS.

WRITTEN BY WILLIAM C. FREEMAN

It is a good thing for an advertiser to make his advertisements FRIENDLY and FRANK, just as in a social way a man becomes popular by being frank and straightforward with people whom he meets.

The FRIENDLY TOUCH in AN ADVERTISEMENT to my mind, is the most EFFECTIVE element in that advertisement.

I have said before that an advertisement should be like a letter written to a friend—GOSPEL, of course; FRANK, certainly; INTERESTING, surely; TRUTHFUL, always.

Types are cold. They must be clothed with some degree of warmth if they are to make an impression on the reader. Don't ever forget that.

It is easy enough to describe a gown for instance, in a way that will APPEAL to women and get their INTEREST, but so many firms that have gowns to sell just make the cold statement—

"We place on sale to-day 450 gowns at \$50 each."

THAT IS NOT ENOUGH. In my travels around town I go from store

to store to learn, if possible, THE RESULTS from the advertisements placed by the several stores.

I find that when an advertisement, written in a HUMAN INTEREST WAY, is placed in the newspapers, the results are immediately noticeable; and that when an advertisement appears that is just a type effect and nothing more, the results are not as good.

When we talk to our friends, we try to be at our best—IN TALKING TO OUR CUSTOMERS, through advertising announcements, we should also try to appear at our BEST.

NECESSARY IN ADVERTISING. Make the reader of your advertisement feel that, in responding to it, he will receive the same CORDIAL WELCOME that he would if invited to the home of a personal friend.

There is so much in that, and so little care is taken apparently to meet that human desire to be welcomed. There should be something more than mere barter and trade between the customer of a store and the people who work in that store.

(TO BE CONTINUED.)

PLACES OF INTEREST.

Library of Congress—Open 9 a. m. to 10 p. m. on secular days; from 3 p. m. to 10 p. m. on Sundays and on certain holidays. During July, August, and September, closes 1 p. m. Saturdays.
Public Library—Open 9 a. m. to 9 p. m.; holidays, 9 a. m. to 5 p. m.; Sundays, 2 to 5 p. m.
White House—Open 9 a. m. to 5 p. m.
United States Capitol—Open 9 a. m. to 4:30 p. m.
Crocera Gallery of Art—Open (free) Tuesday, Thursday, Saturday, 9:30 a. m. to 4 p. m.; Sunday, 1:30 to 4:30 p. m. Other days, 2c admission.
State, War, and Navy departments—Open 9 a. m. to 5 p. m. (The original Declaration of Independence is in the library at the State Department.)
United States Treasury—Open 9 a. m. to 4:30 p. m.
United States Post Office—Open 9 a. m. to 5 p. m.
United States Pension Bureau—Open 9 a. m. to 4 p. m.
United States Post Office—Open 9 a. m. to 5 p. m.
Washington City Post Office—Open all hours. (The Dead Letter Office is in the city post office.)
Key Mansion—Home of Francis Scott Key, 9 a. m. to 5 p. m.
Pisa Commission—Open 9 a. m. to 4:30 p. m.
Army Medical Museum—Open 9 a. m. to 4:30 p. m. (including holidays).
Agricultural Department—Open 9 a. m. to 4:30 p. m.
Bureau of Engraving and Printing—Open 9 a. m. to 5:30 p. m.
Monument (555 feet in height)—Open 9:30 a. m. to 4:30 p. m. (Elevator runs from 9 a. m. to 4 p. m.).
Smithsonian Institution—Open 9 a. m. to 4:30 p. m. (including holidays).
Government Printing Office—Open 9 a. m. to 5 p. m.

IN THE SUBURBS.

Arlington National Cemetery.
Cherry Chase and Kensington.
Zoological Park (open all day).
Rock Creek Bridge and Park.
United States Naval Academy, Annapolis, Md.
Naval Observatory—Open 9 a. m. to 5 p. m.
Mount Vernon (the home and tomb of Washington)—Open 10 a. m. to 5 p. m.
United States Soldiers' Home—Open 9 a. m. to 5 p. m.

PRESENTS FOR YOUNGSTERS.

Santa Visits Children of Washington Railway Employees.

Santa Claus came to gladden the hearts of hundreds of children of employees of the Washington Electric and Railway Company yesterday. Distribution of presents followed a Christmas entertainment at the Columbia Theater. Gen. George H. Harries welcomed the audience on behalf of the company, and then followed a very enjoyable program, among those participating being Master M. Lipp, Roland Roderick, Sadie Bonine, Beatrice Cosgrove, Leona Callan, John L. Rea, and Harry J. Dunbar. The distribution of Christmas presents followed the entertainment.

James A. Healy Laid to Rest.

The funeral of James A. Healy, one of the oldest druggists in Washington, was held at 9 o'clock yesterday morning. Burial was in Mount Olivet Cemetery.

RAYNER BILL GOES BACK.

Special Committee to Report on Lunacy Superintendent Matter.

With the recommendation that the bill be put over until the special committee completes its report, the Commissioners will this morning return to the Senate the Rayner bill to establish in the District a superintendent of lunacy.

A committee representing the Commissioners, the War and Navy departments, the Interior Department, and the hospital authorities of the District was organizing some time ago and is now compiling a report covering matters relating to care and commitment of patients to the Government Hospital for the Insane.

The provisions of Senator Rayner's bill, if carried out, would establish a superintendent of lunacy, at a \$2,500 salary, with responsibility for the care of the District insane. The matter is now provided for by joint action of the Commissioners and the Board of Charities.

PLANS FOR ROSE DAY.

Pasadena Expects to Have Largest Pageant in Its History.

Pasadena, Cal., Dec. 28.—Plans for the 1911 "tournament of roses" are in such shape that the prediction is safe that the pageant on New Year's Day will surpass anything in the city's history. For the first time there is to be an evening carnival as well as the parade of roses in the morning, and field and track events at Tournament Park in the afternoon.

The morning parade will be devoted, as usual, to flower-decked vehicles, while the feature of the afternoon events at the park will be four-horse Roman chariot races on a banked half-mile track. In the evening a newly formed carnival club will put on a grotesque street parade, which will be a complete surprise to every one save the members of the parade committee.

It is expected that the morning floral parade will be two miles long and it will take millions of individual blossoms to cover the vehicles completely.

Buried in Arlington.

Funeral services for Mrs. Mary Bruce Kelley, widow of Gen. Benjamin F. Kelley, were held yesterday afternoon at Arlington Cemetery chapel. Burial was in Arlington Cemetery.

Bookbinders to Two-step.

Bookbinders from job offices and the Government Printing Office will hold their annual New Year dance in Pythian Temple on New Year's Eve. Special chorus singing, camp meeting melodies, and minstrel songs will be special features.

Rev. Mr. Pinkham Will Preach at Immanuel Baptist Church.

A New Year's series of evening sermons on "Vital questions for the modern man," will be delivered by Rev. Herman S. Pinkham at Immanuel Baptist Church, sixteenth street and Columbia road. The series consists of the following:

January 1, "Has modern man lost his faith in the Bible?" January 8, "Is prayer real to the modern man?" January 15, "Does the modern man believe that Christ is the Son of God?" January 22, celebration of the fifth anniversary of our Sunday school; January 29, "Is the modern man deeply concerned with the future life?"

DUVALL TO BE RETIRED.

Commander of Philippines Division Will Return to This Country.

Leave of absence was granted by Secretary of War Dickinson yesterday to Maj. Gen. William P. Duvall, commanding the Philippines division. He will return to the United States on January 15, when he will reach the statutory age limit. He has been in command of the Philippine division since February 15, 1909.

He will be succeeded by Maj. Gen. J. Franklin Bell, former Chief of Staff of the army. Gen. Bell sailed from San Francisco on December 5, for the Philippines. Pending his arrival, Brig. Gen. Pershing will temporarily command the division.

Maj. Huxford's Funeral To-day.
Funeral services for Maj. William P. Huxford will be held this afternoon at the Albemarle, Seventeenth and T streets northwest. Rev. Herbert Scott Smith, officiating. Burial will be in Arlington Cemetery. Members of Kilt Carson Post, G. A. R., and the Loyal Legion will attend.

"Just Say" HORLICK'S

It Means
Original and Genuine
MALTED MILK

The Food-drink for All Ages.
More healthful than Tea or Coffee.
Agrees with the weakest digestion.
Delicious, invigorating and nutritious.
Rich milk, malted grain, powder form.

A quick lunch prepared in a minute.
Take no substitute. Ask for HORLICK'S.
Others are imitations.

BANKRUPT SALE

Of Ladies' Fine COATS.

360 Women's Fine Coats Worth

\$35.00, \$40.00 AND \$50.00

Length 54 inches—Satin Lined.

2 DAYS' SALE

MATERIALS

Near Seal Plush

Saltex Caracul

Imported Kersey

Thursday and Friday

WONDERFUL VALUE

Worth \$35.00 \$40.00 \$50.00
CHOICE, \$16.90

THE FAMOUS, 421 7th St. N. W.

INDICTED AS WIFE'S SLAYER.

Policeman Charles G. Batson Held for First Degree Murder.

The grand jury yesterday indicted Policeman Charles G. Batson, a former member of the police force, for first degree murder in connection with the death of his wife, Catherine Batson, on October 1 last.

Howard G. Clarkson was indicted for forgery in connection with the alleged will of his wife, Annie Clarkson. The grand jury also indicted Helen Stern for the alleged performance of a criminal operation on Rebecca Mervis, who died.

Other indictments were: William F. Harrison, embezzlement; Samuel Butler, alias Benjamin Johnson, assault with intent to kill; Walter Seco, assault with dangerous weapon; William Edward Summers, housebreaking; John T. Henderson and John Barham, grand larceny; G. E. Gladstone, alias William H. Nickerson, alias Harry F. Munger, false pretenses; Richard Jones, assault with dangerous weapon; Walter Mills, embezzlement; Edward Richards and James McNamara, larceny from United States; William Butler, alias Candy Butler, housebreaking; James Danfel and Richard Smith, housebreaking; Thomas Young, assault with dangerous weapon; Guy Jacobs, embezzlement; Horace Dent, housebreaking; Charles E. Lusby, housebreaking; Edward Conover, grand larceny; Ransom Williams, larceny; George Garrett, Samuel Thomas, James Daniels, and Richard Smith, robbery; Walter Moore and John Carroll, robbery; Jett West, housebreaking; William Jones, alias Richard Robinson, depredation on private property; Lewis Howard, carnal knowledge.

Mrs. Charlotte Gusdorf Buried.

Funeral services for Mrs. Charlotte Gusdorf, widow of Bernard Gusdorf, were held yesterday afternoon at 2 o'clock from the residence, 1529 Seventh street northwest. Rev. Dr. Abram Simon officiating. Burial was in the Hebrew cemetery in Hamilton road.

CELEBRATION AT NEW CAFE.

Birth of New Year to Be Observed at New Fredonia Hotel.

In order to fittingly observe the passing of the old year and the birth of the new, the management of the New Fredonia Hotel announces a special celebration in the cafe for Saturday night. The cafe will be appropriately decorated, and there will be music and a special menu for the occasion.

An evening of festivity that will be new and unique to Washingtonians is promised. "A night in Bohemia," it has been termed. It is expected that a number of theater parties will attend.

Washington society has not been slow to recognize the superiority of the latest addition to the city's list of high-class cafes. While a rule of the new management makes low prices a special feature, still the best people in the city have frequented the establishment since its opening under a new management.

It is the aim of the proprietors to make their hospitality and its several departments the best known and most patronized in the city. Frequent special programmes providing for an evening's fun and festivity is one of the methods to be used to produce this result and New Year's Eve will be the initial trial of the plan.

Potatoes are the principal source of the starch manufactured in Germany.

FUNERAL AT ARLINGTON.

Capt. John M. Sigworth Will Be Buried To-day.

Funeral services for Capt. John M. Sigworth, who died Tuesday at the Walter Reed General Hospital, will be held at Arlington Cemetery chapel this afternoon. Burial will be in Arlington Cemetery.

Capt. Sigworth died after two months' illness of intestinal trouble. He is survived by his wife and one daughter. He was born in Philadelphia in 1859.

A New Year's Resolution

RESOLVED—That in the coming year we shall maintain our reputation as the best laundry house in Washington by the simple method of giving each patron individual service and treating each and every one of them with the utmost courtesy and consideration, as we have in the past. We wish all a very prosperous and Happy New Year.

THE MODEL LAUNDRY

Phones Main 2300-2301
1712-1718 E Street N. W.



WHY not make a small outlay for something new and neat in EYE-GLASSES, instead of wearing antiquated styles that are disfiguring.

Price: Gold Frames and Lenses \$2.00 and up
Nickel Frames and Lenses \$2.00 and up
FEAST OPTICAL CO., 1213 F St. N. W.